Breakbulk Optimiser

Improves cargo carrying and planning efficiency

The Contraction	EUROPE - NORTH AMERICAS	92%	ର୍ତ			
Contraction of	EUROPE - AFRICA	44%	00		Carlan Carlos	
	NORTH AMERICAS - SOUTH AMERICAS	81%	QO	00	FLEET UTILISATION	1
	NORTH AMERICAS - ASIA	96%	QO	0-0	TRUE IN	
I. (2%) (20%)	SOUTH AMERICAS - ASIA	18%	QO	0 1 ₁	(Tr.)	
TRIM (85%)	ABIA - PACIFIC	50%	ଭ୍ତ	- 1	75%	010
and and and	ASIA - MIDDLE EAST	38.%	QO			0
BALLAST			1. 1. 1.		QO	
		in the same				
				it and the second		
		and the second	No.			
				They will	10 A	



Improved transparency and increased efficiency

Breakbulk Optimiser has been developed together with customers to improve information transparency, efficiency and operational performance in the breakbulk industry.

It is a cloud-based service that utilises MacGregor's extensive knowledge and experience of cargo system design and operation to maximise safety and payload capacity. The service provides value to several stakeholders in business functions and engineering.





Greater visibility enables better business performance

Breakbulk Optimiser uses cargo booking data and vessel route information to enhance planning capabilities, and enable fact-based decisions to be made that increase operational efficiency and business performance.

Transparency

- Improved information transparency
- Optimises cargo carrying capabilities
- Provides stakeholder-specific key performance indicators

Efficiency

- 3D-visualisation in a digital environment
- Supports multiport planning where routes require several loading and discharging operations
- Optimised stowage plans through use of sophisticated algorithms
- Reduces inefficiencies in complex planning processes

Performance

- Monitoring and improving vessel and fleet utilisation rates
- Better ability to react to last-minute changes and no-shows
- Maximise asset earning potential by creating different cargo loading scenarios

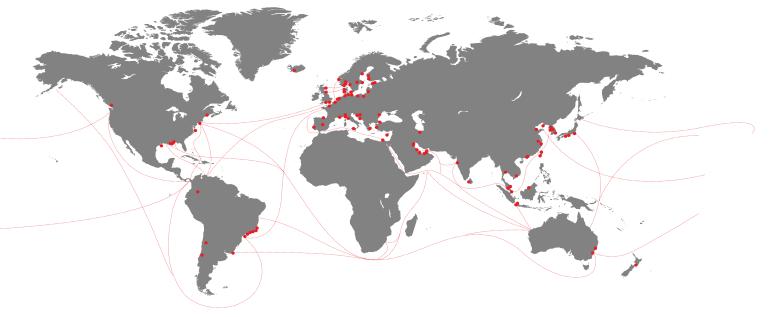


Wherever needed, you can rely on our support. We serve our brands globally:

- Ankerlökken Marine
- Allset
- ASCA
- Becker
- BMH
- Conver-OSR
- Grampian Hydraulics
- Flintstone
- Greer Marine
- Hamworthy
- Hatlapa

- Hydramarine
- Hägglunds
- Interschalt
- KGW
- KYB ASCA
- KYB Kayaba Industries / Navire Cargo Gear
- Luezhoe
- MacGregor
- MacGregor-Conver
- MacGregor-Hägglunds
- MacGregor-Kayaba

- MacGregor-Navire
- Navire Cargo Gear
- Nordströms
- Ozean Service & Reparatur
- Platform Crane Services (PCS)
- Plimsoll
- Pusnes
- Porsgrunn
- Rapp Marine
- Triplex
- Vestnorsk Hydraulikkservice (VNH)



MacGregor shapes the offshore and marine industries by offering world-leading engineering solutions and services with a strong portfolio of MacGregor, Hatlapa, Porsgrunn, Pusnes and Triplex brands. Shipbuilders, owners and operators are able to optimise the lifetime profitability, safety, reliability and environmental sustainability of their operations by working in close cooperation with MacGregor.

MacGregor solutions and services for handling marine cargoes, vessel operations, offshore loads, crude/LNG transfer and offshore mooring are all *designed to perform with the sea.*

MacGregor is part of Cargotec (Nasdaq Helsinki: CGCBV).

Published by MacGregor. Copyright © MacGregor December 2019. All rights reserved. No part of this publication may be reproduced, stored, photocopied, recorded or transmitted without permission of the copyright owner.





macgregor@macgregor.com www.macgregor.com